



2016 CORRESPONDENCE STUDY PROGRAM

WHAT YOU GET WITH KBA CORRESPONDENCE STUDY

The high quality bank training and education you want, on a schedule that fits your life style.

- ◆ AIB credits for each course apply toward a variety of nationally recognized diplomas and certificates
- ◆ Flexible enrollment schedule
- ◆ Courses that may not currently be offered in your area



Kansas Bankers Association
P.O. Box 4407 Topeka, KS 66604
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Email: bmilne@ksbankers.com

AIB Correspondence Study Program Course Descriptions

Consumer Lending-This course covers closed-end and indirect loans, open-end credit, and credit-related products and the consumer lending process from taking loan applications to collection and recovery. It also explores credit investigation, decision making, loan pricing, and loan policy. (3 credits) **Cost: \$352 (Tuition & Textbook)**

Law and Banking: Applications-This course is an introduction to the basic laws and banking regulations that govern deposit accounts, lending, real estate lending, bankruptcy, non-deposit products and services, international banking, marketing, safety and soundness, and information reporting. (3 credits) **Cost: \$362 (Tuition & Textbook)**

Law and Banking: Principles-This course is a foundation on the business law principles underlying banking law as well as a description of the context for and process of creating banking law and regulations, with special emphasis on the Uniform Commercial Code. (3 credits) **Cost: \$362 (Tuition & Textbook)**

Marketing Financial Services-Marketing Financial Services takes a marketer from the basics of marketing through the steps necessary to integrate and grow marketing at any institution; to develop a marketing plan, to improve sales and sales management; and to coordinate with communications and public relations. (3 credits) **Cost: \$347 (Tuition and Textbook)**

Money and Banking - Presents a fundamental treatment of how money functions in the U.S. and world economies. Topics include the concept of money supply and the role your bank plays as a money creator and participant in the nation's payment mechanism. Money and Banking also explains how the various types of financial institutions operate, the workings of monetary and fiscal policies, the functions and powers of the Federal Reserve, and more. (3 credits) **Cost: \$352 (Tuition and Textbook)**

Principles of Banking-Long recognized as the standard introduction to the banking industry. This course touches on nearly every aspect of banking, from the fundamentals of negotiable instruments to contemporary issues and developments within the industry.. Principles of Banking is the foundation course for all AIB training. (3 credits) **Cost: \$347 (Tuition & Textbook)**





Correspondence Study Enrollment Form

Student Information

Today's Date: _____

Last four digits Social Security Number: _____

Last Name: _____ First Name: _____ MI: _____

Bank: _____

Bank STREET Address: _____

City: _____ State: _____ Zip: _____

Work Phone: _____ Home Phone: _____

Student Email address: _____

Are you working towards an AIB Diploma/Certificate? Yes No

Credit Hours & Course Fees

All courses award three (3) credit hours, except where noted. Tuition, textbooks and material prices for all courses for KBA members are indicated on the previous page.

Important Information

1. You are required to complete the course within six (6) months from the date of enrollment. Extension requests must be approved by the Program Administrator.
2. Study material consists of exercises, based on text, and directions for study.
3. Cancellation requests or transfers to another student must be made in writing five (5) days from receipt of materials. A handling fee of \$75.00 will be charged for all cancellations. There will be no refunds or transfers after the 5-day period.

Nondiscrimination Policy

The KBA reaffirms its standing policy on nondiscrimination in employment and in all programs and activities with respect to race, creed, color, gender, age, religion, disability, or national origin.

Mailing Information

Please mail or fax the completed Course Enrollment Form to:

KBA—Educational Resources
P.O. Box 4407
Topeka, Kansas 66604
Fax: 785-272-8392

Questions?

Call 785-232-3444
Email: bmilne@ksbankers.com

Course Information

Course Title: _____

Course Title: _____

Course Title: _____

Amount Due: _____ (shipping/handling, sales tax will be included)

Release of Grade

I hereby authorize the release of my grade to my employer, KBA, and to any accredited college or university for the purpose of receiving credit.

Date: _____

Signature: _____